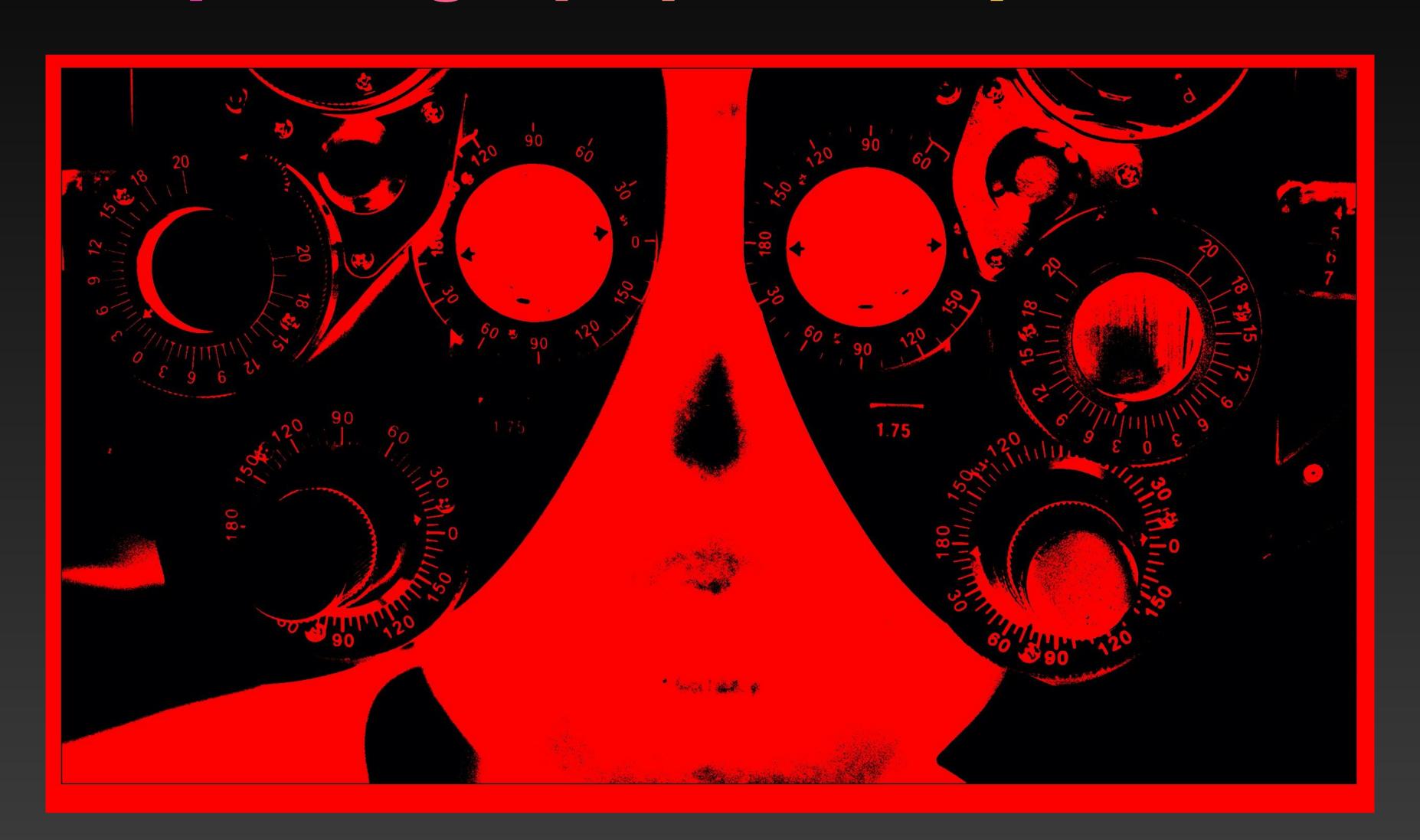
## ERIC KIM Photography Entrepreneurship 101



### What are your personal dreams in photography and beyond?



## 'It's not what you know, it is who you know'

## What does Entrepreneurship Mean to You?

#### First-Principles Thinking

### Better to Aim High and Fail than to Aim too Low and Hit it.

### 'Better to risk boldness than to risk triviality' - Peter Thiel (Zero to One)

#### Own Your Own Platform

#### Don't Rely on Facebook/ Instagram/Google/Youtube

# Entrepreneurship Born Out of Hyper-Abundance

# 90% of Success is Marketing // 10% is Skill.

#### ADVERTISE YOURSELF!

#### Apple is a Cult.

#### Cult = Culture.

#### Capitalism is Cruel.

#### Exploit Myself

#### Extreme Honesty

#### Expose your own self-interest

#### Create Your Own Culture.

#### What is marketing? Why does it matter?

#### Marketing is Trust-Building

#### Think Old-School.

#### Digital Sharecropping



#### The Art of Cross-Pollination





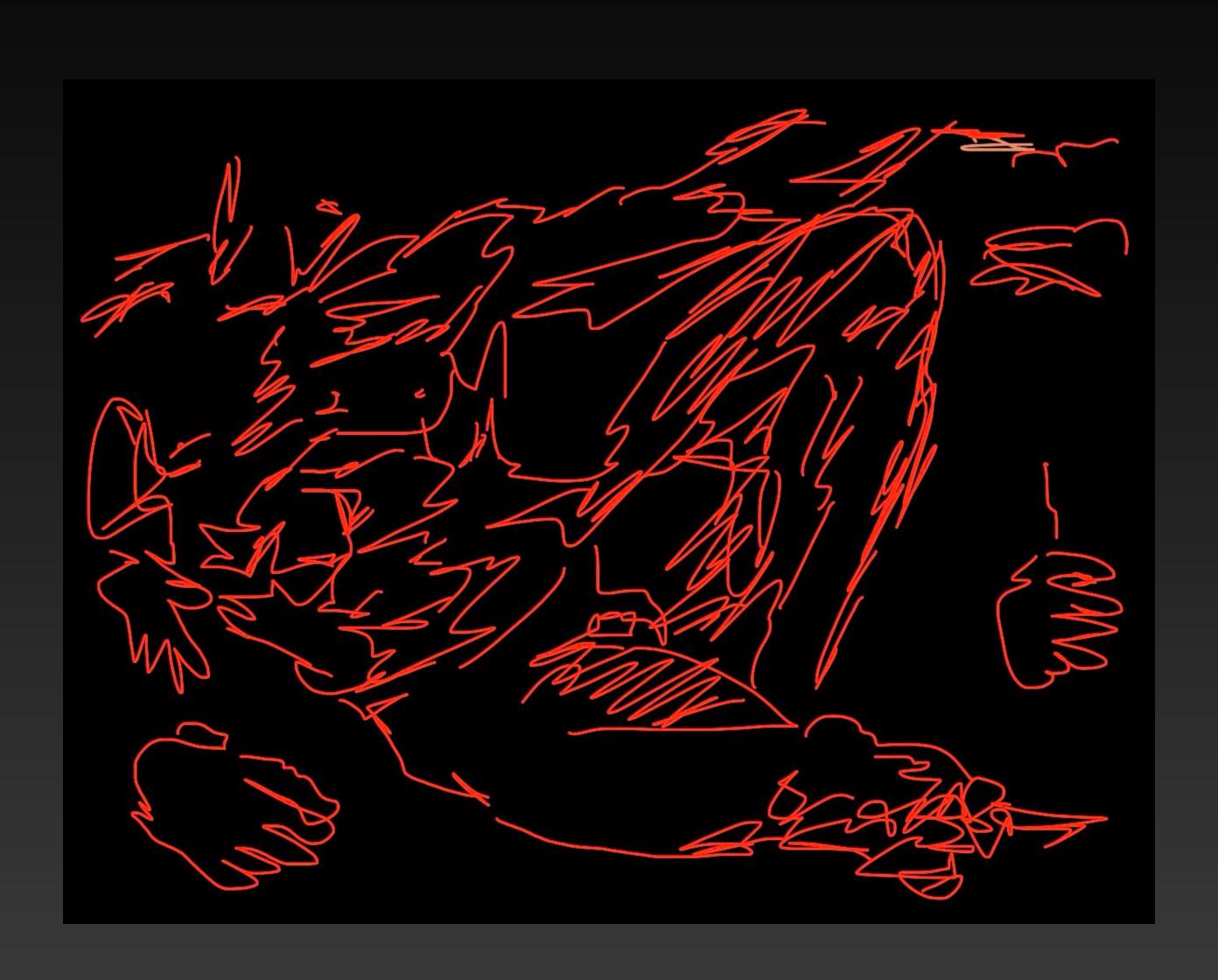






### "Good artists copy, great artists STEAL" - Picasso

#### Anti Niche



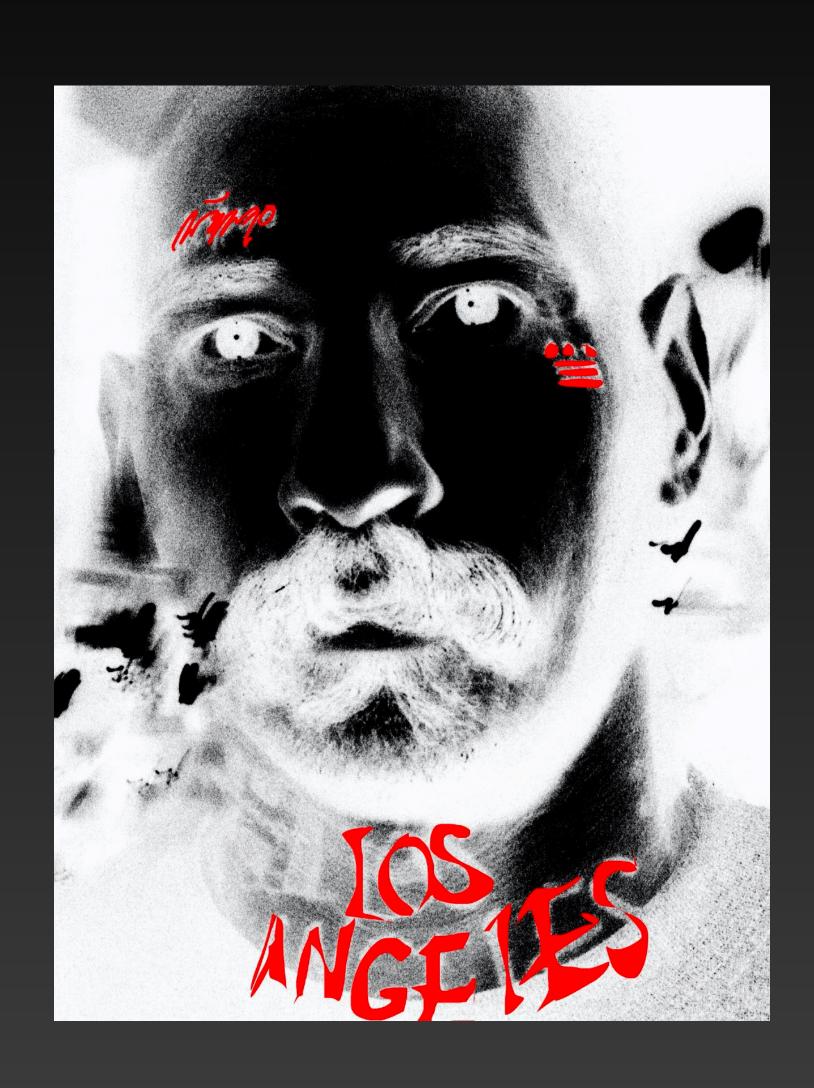
# #1 Asset: YOUR FIRST AND LAST NAME

ERIC KIM // ERIC

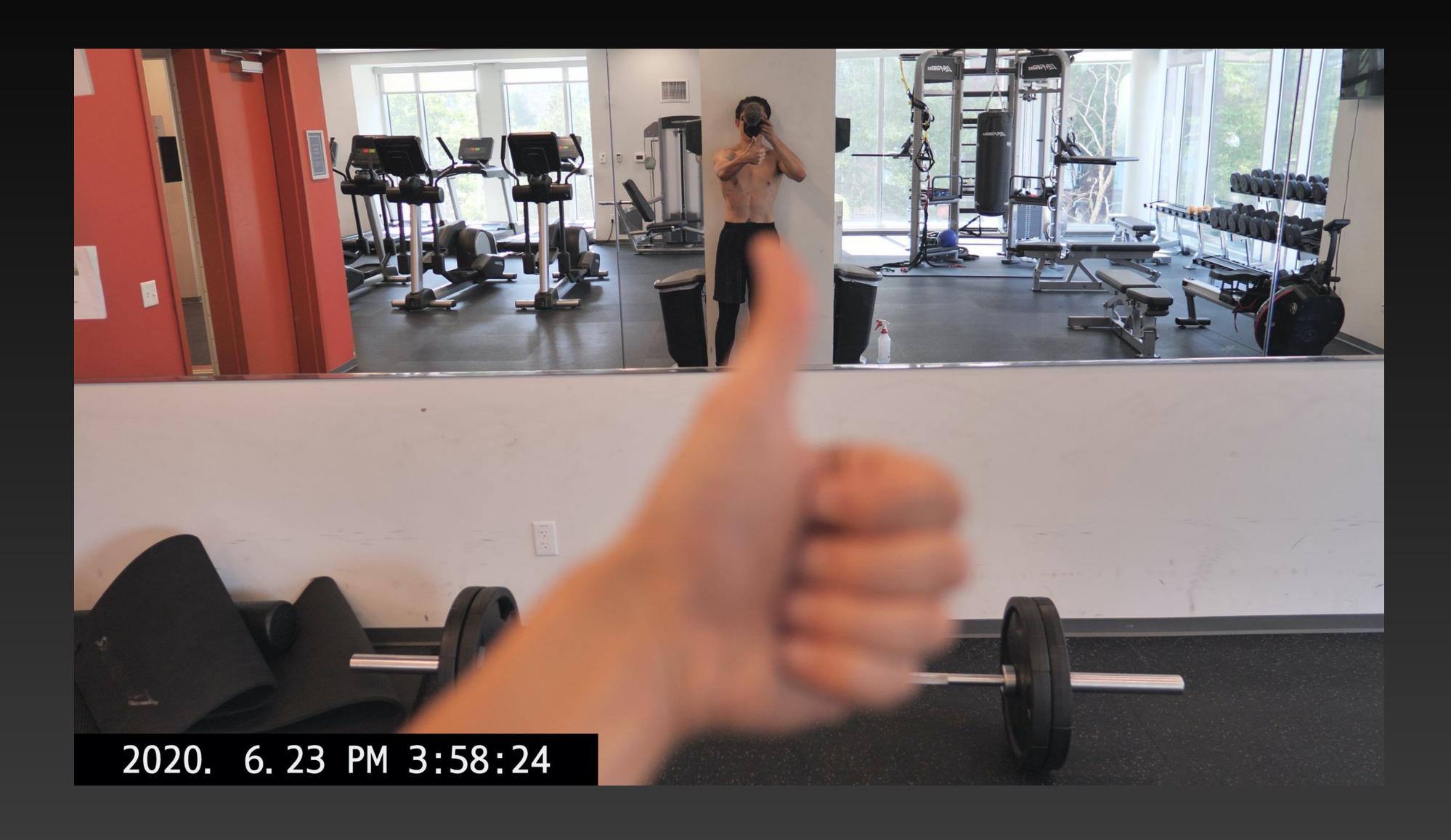
#### Full-Stack Visual Artist



#### The Future of Photography



#### Video x Photo



#### 'GRAPHER'

Graph: Graphein (to sketch, embed, write). VIDEO + GRAPHER / PHOTO + GRAPHER // Graffiti

#### HYBRID

# 90% Blogging, 10% YouTube

The Best 'Organic' Way to Get Discovered and Build a Following

## 'Organic'

SEO 'search engine optimization'

## Why You Must Create an Email Newsletter

Use mailchimp.com or self-hosted via 'sendy.co'

# Monetization Philosophy



# Future Currency





# Introducing ARS Coin!



## **Using Your ARS Coin:**



### **Thank**

Thank other users for their critiques.



## **Comission Critiques**

Commission a detailed critique with 5 ARS Coin.

## **Earning ARS Coin:**



## Login

Log in each day to earn 1 ARS Coin.



## **Comission Critique**

Complete a commissioned critique from another user to earn 5 ARS Coin.



## **Thanked Critique**

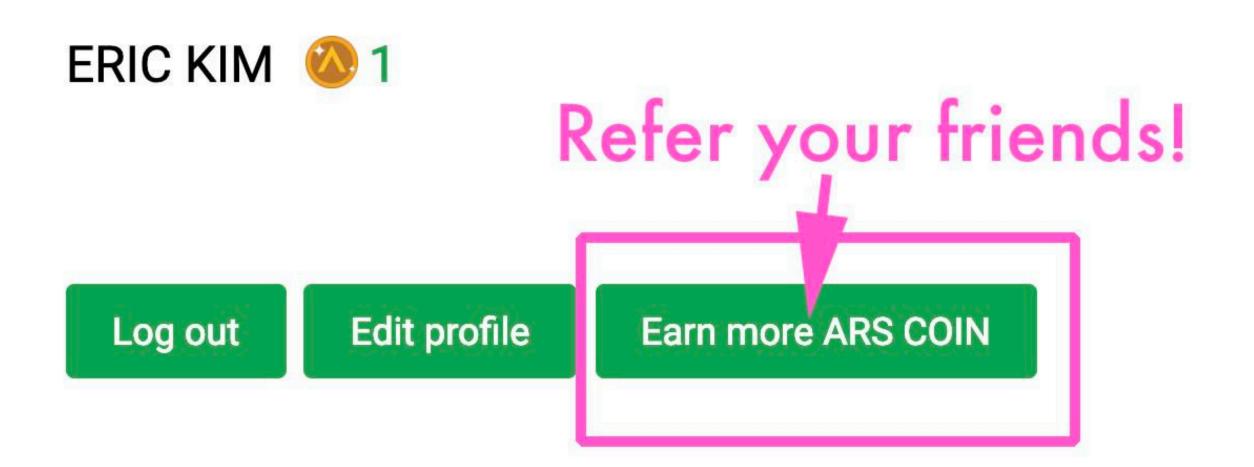
Receive 1 ARS Coin each time another user thanks your critque.



### **Invite Friends**

Invite a friend to use ARS with referral code. You and your friend both earn 20 ARS Coin.

### arsbeta.com



PHOTOS RATED: 220

PHOTOS CRITIQUED: 1

## **UPLOADED PHOTOS**







Votes: 25, Keep: 40%, Critiques: 0 Votes: 25, Keep: 44%, Critiques: 0 Votes: 25, Keep: 32%, Critiques: 0

DELETE PHOTO

DELETE PHOTO

DELETE PHOTO

## In Praise of Stubbornness

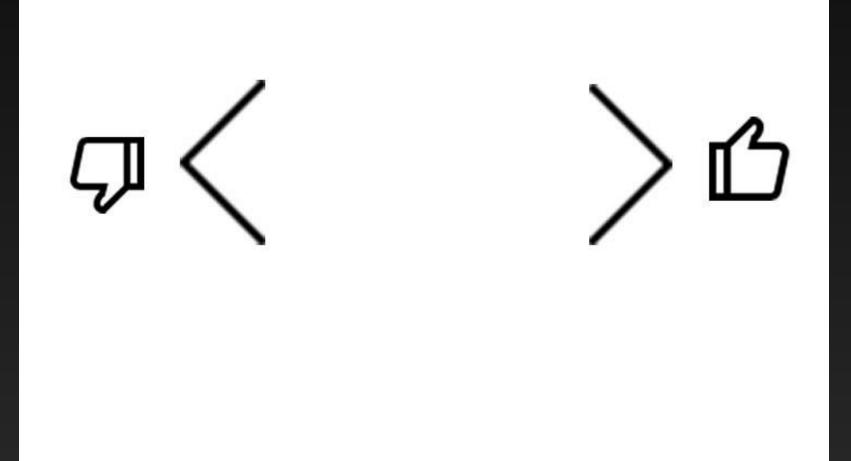
The Entrepreneur as Artist and Risk-Taker

# Create the Thing Which You Wish to See in the World

# ARSBETA.COM



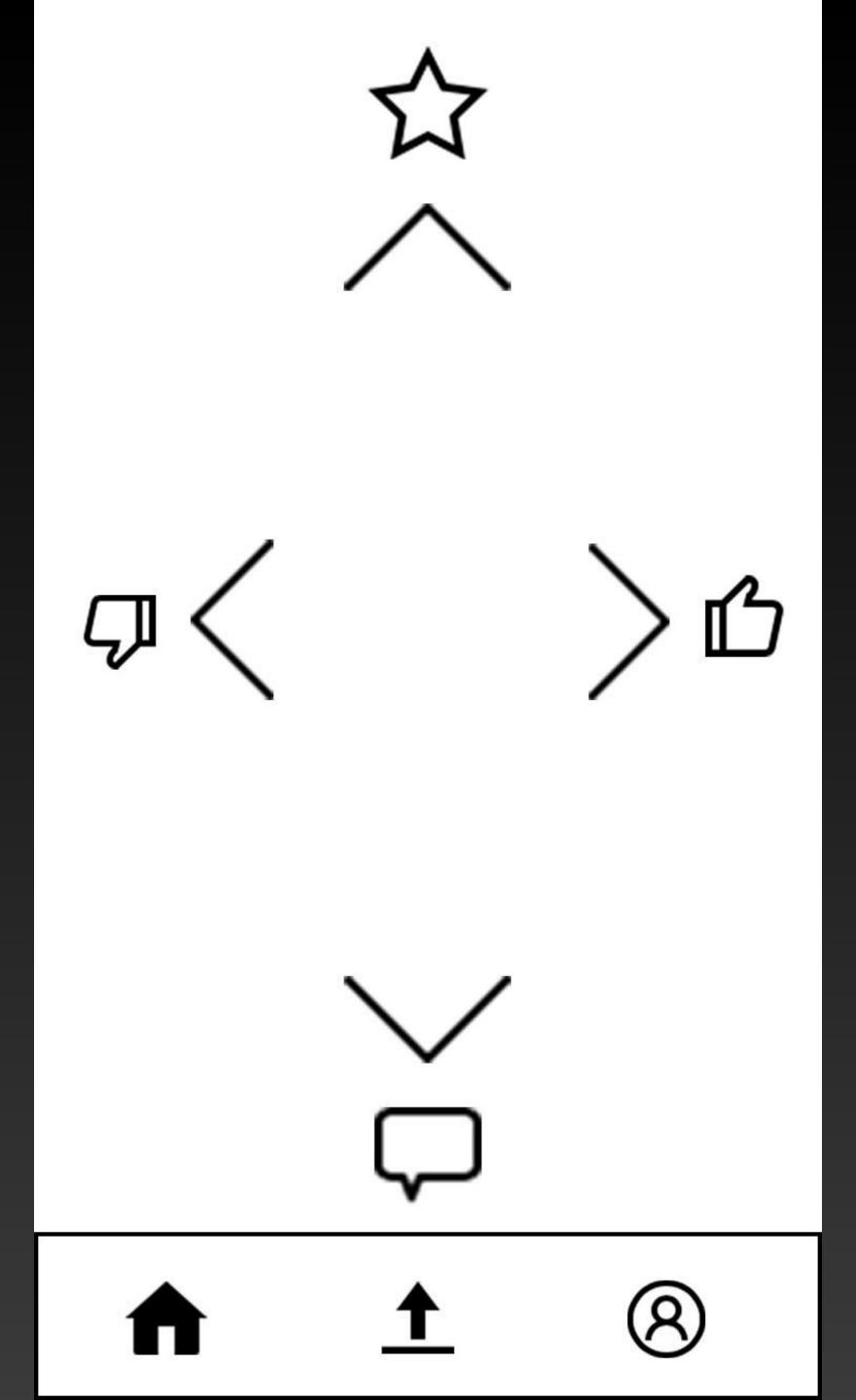
## 'The rare for the rare'

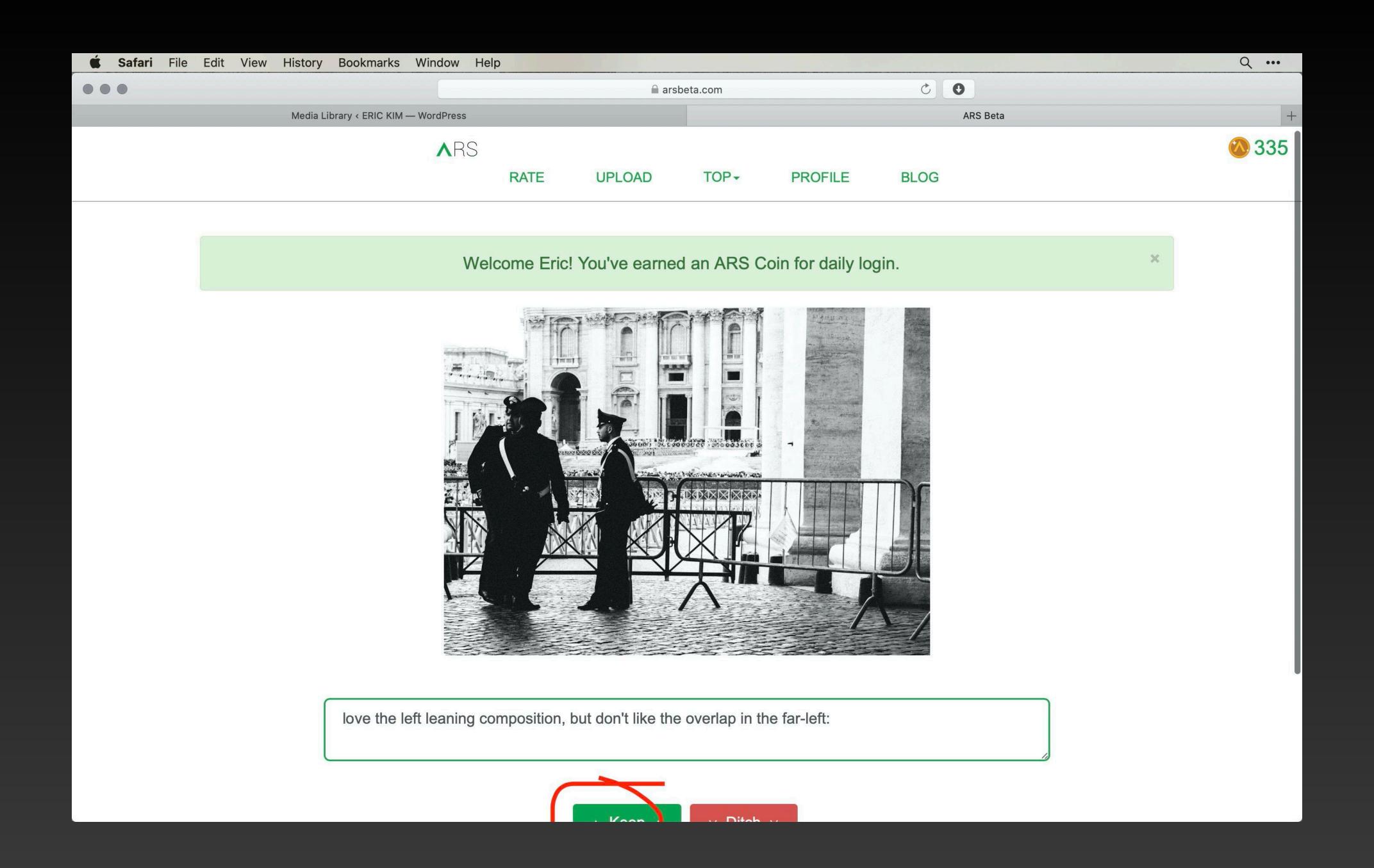


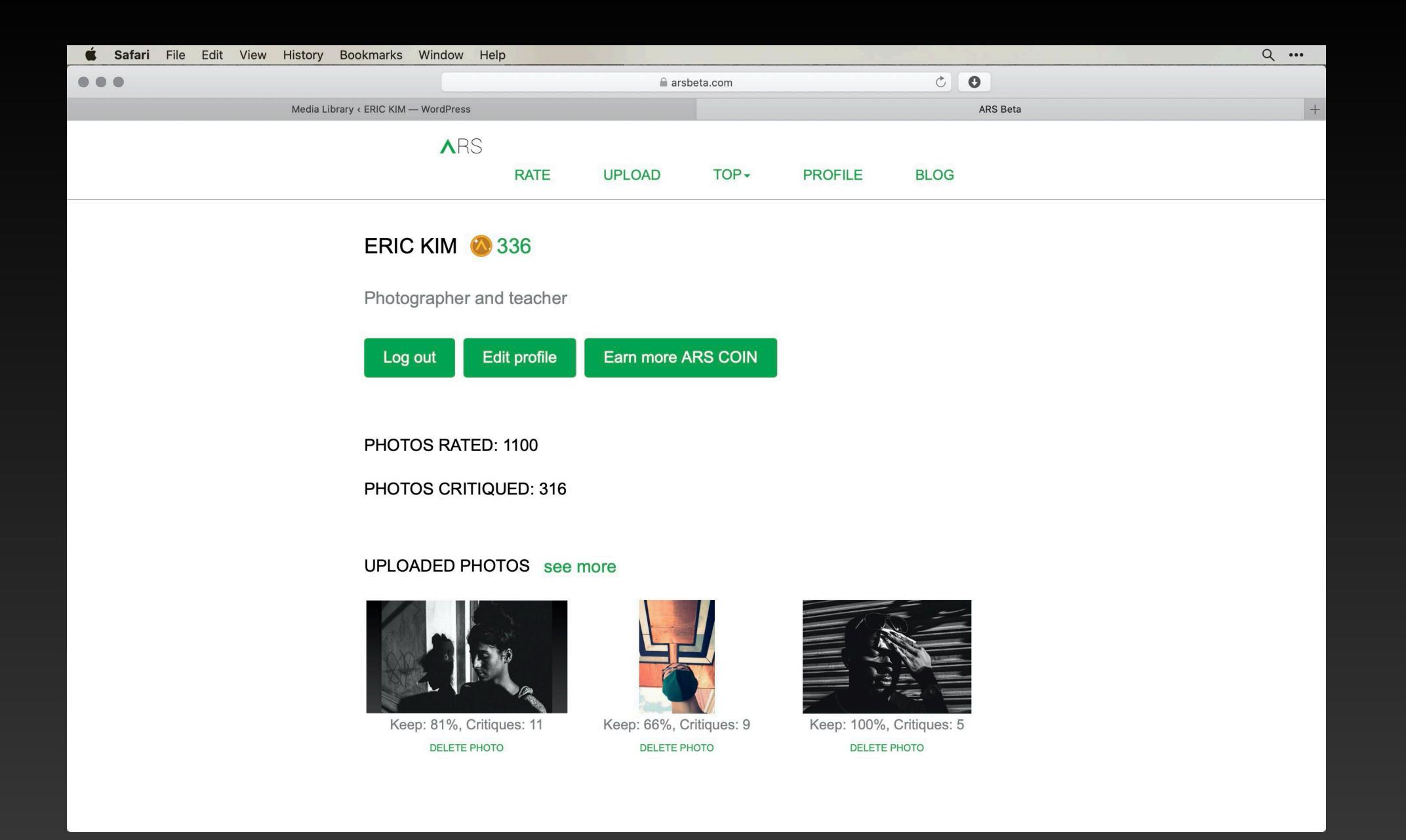


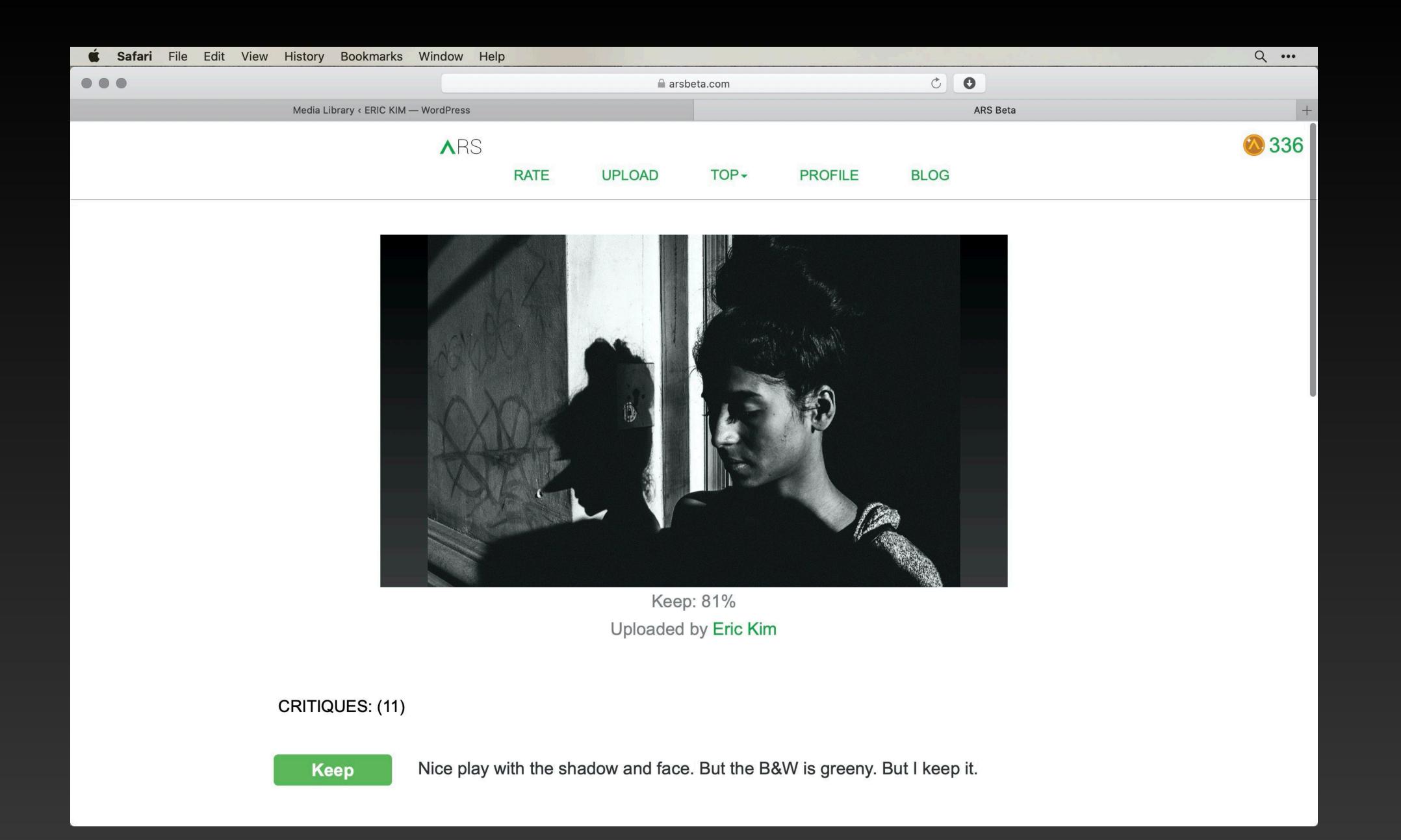


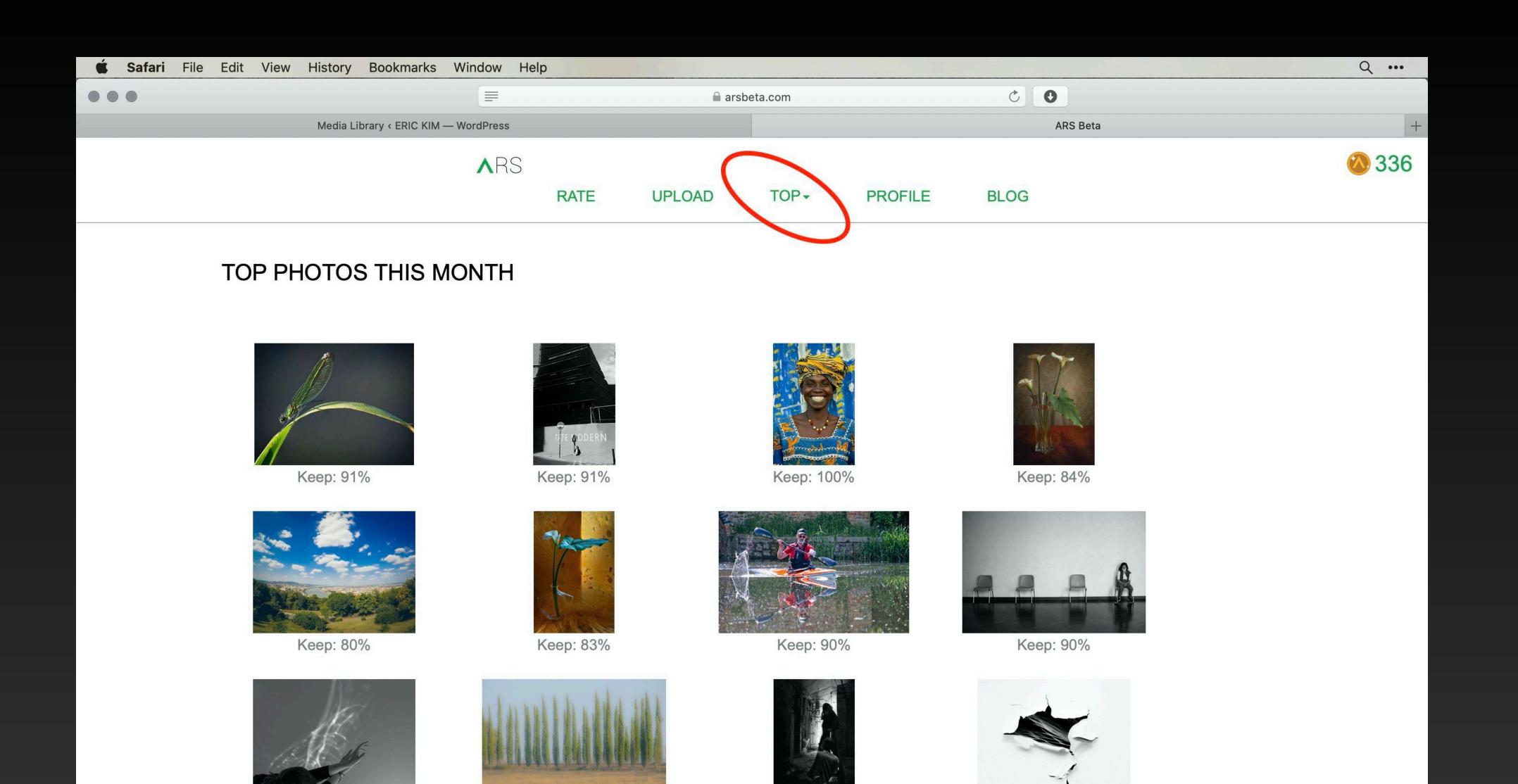








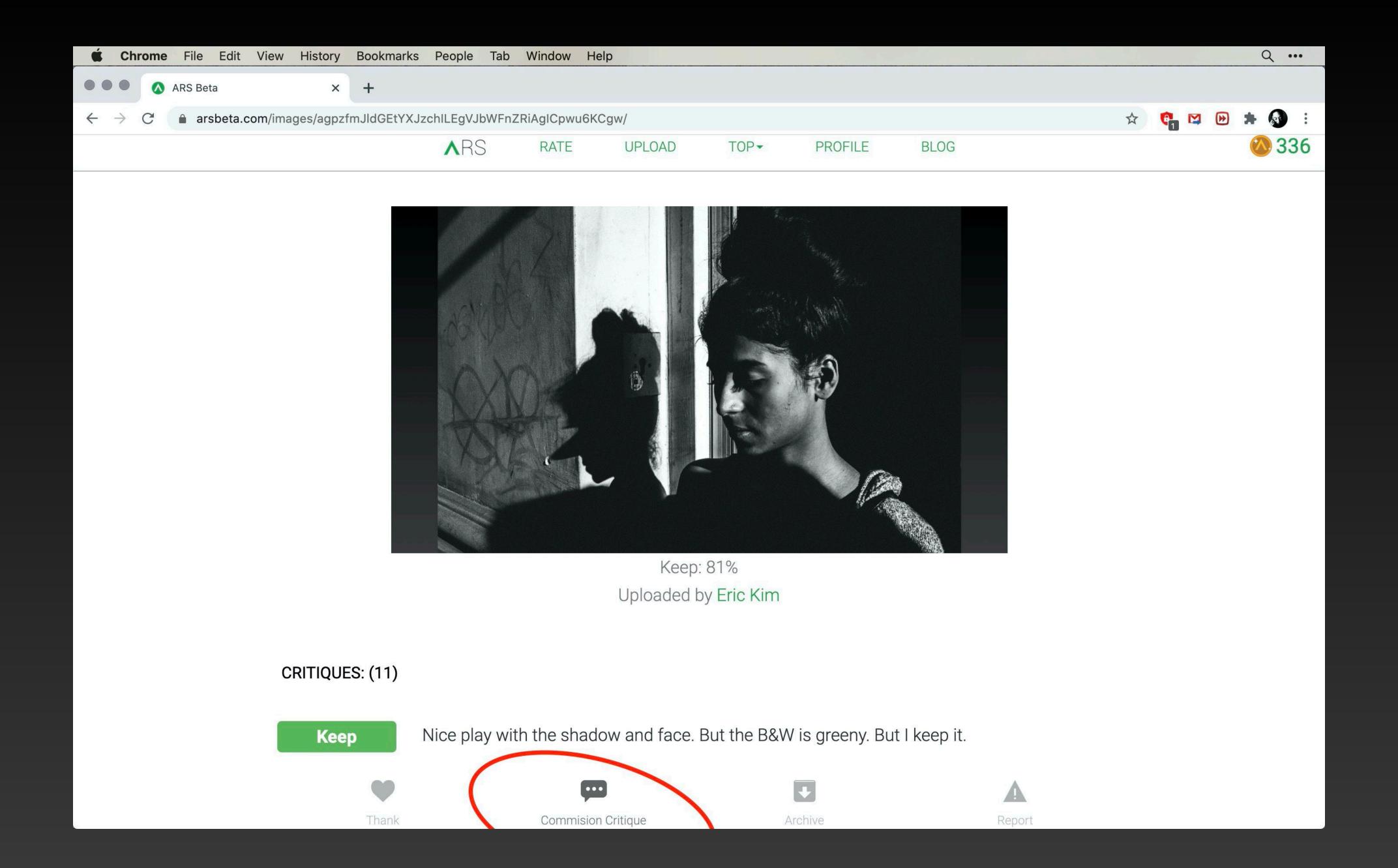


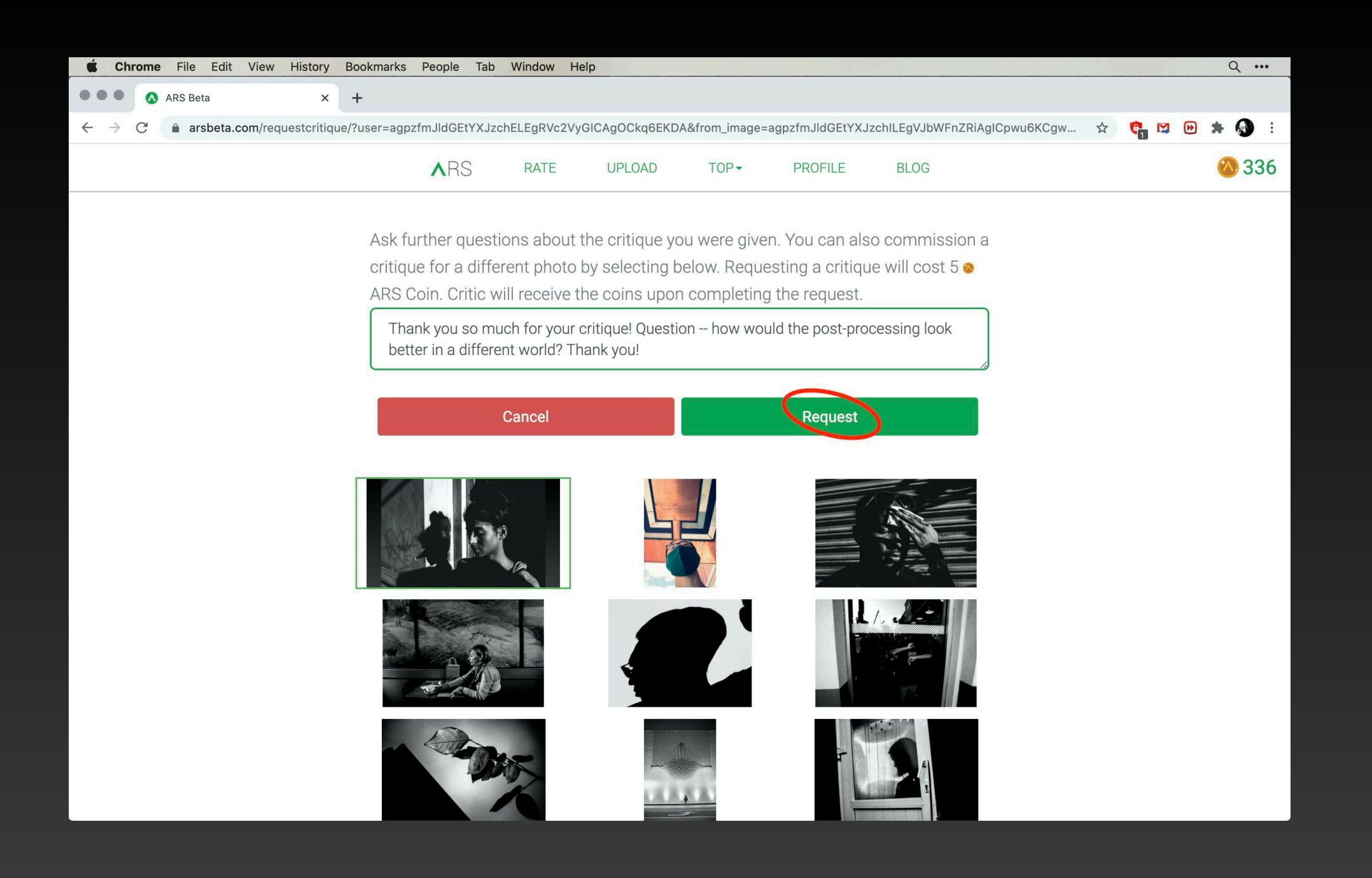


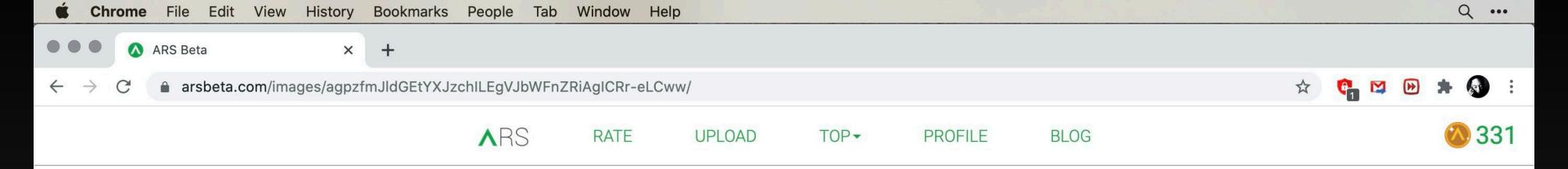
Keep: 76%

Keep: 81%

Keep: 75%









Keep: 66% Uploaded by Eric Kim

## COMISSIONED CRITIQUES: (3)

## Q. thank you very much for your thoughts! Would black and white be better?

A. Hi Eric, I am doubtful about that choice. In my opinion the main problem here is the 'beam' element stabbing in your head. I think you could prolong the white bar (cloning it) - which is tangent to your head - so as to

## **COMISSIONED CRITIQUES: (3)**

### Q. thank you very much for your thoughts! Would black and white be better?

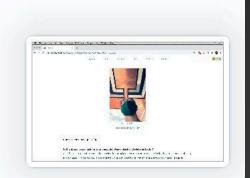
A. Hi Eric, I am doubtful about that choice. In my opinion the main problem here is the 'beam' element stabbing in your head. I think you could prolong the white bar (cloning it) - which is tangent to your head - so as to interrupt the orange one pointing towards you. It's just an advise. As far as the B/W conversion is concerned, however, I think it could help in simplifying the content. B/W, in fact, tends to distill the forms and in doing so, it leads the observers' eye to look for elementary geometry inside the frame, with the result of render the image more readable. If this is the case, use strong contrast to further exalts lines and squares in your work.

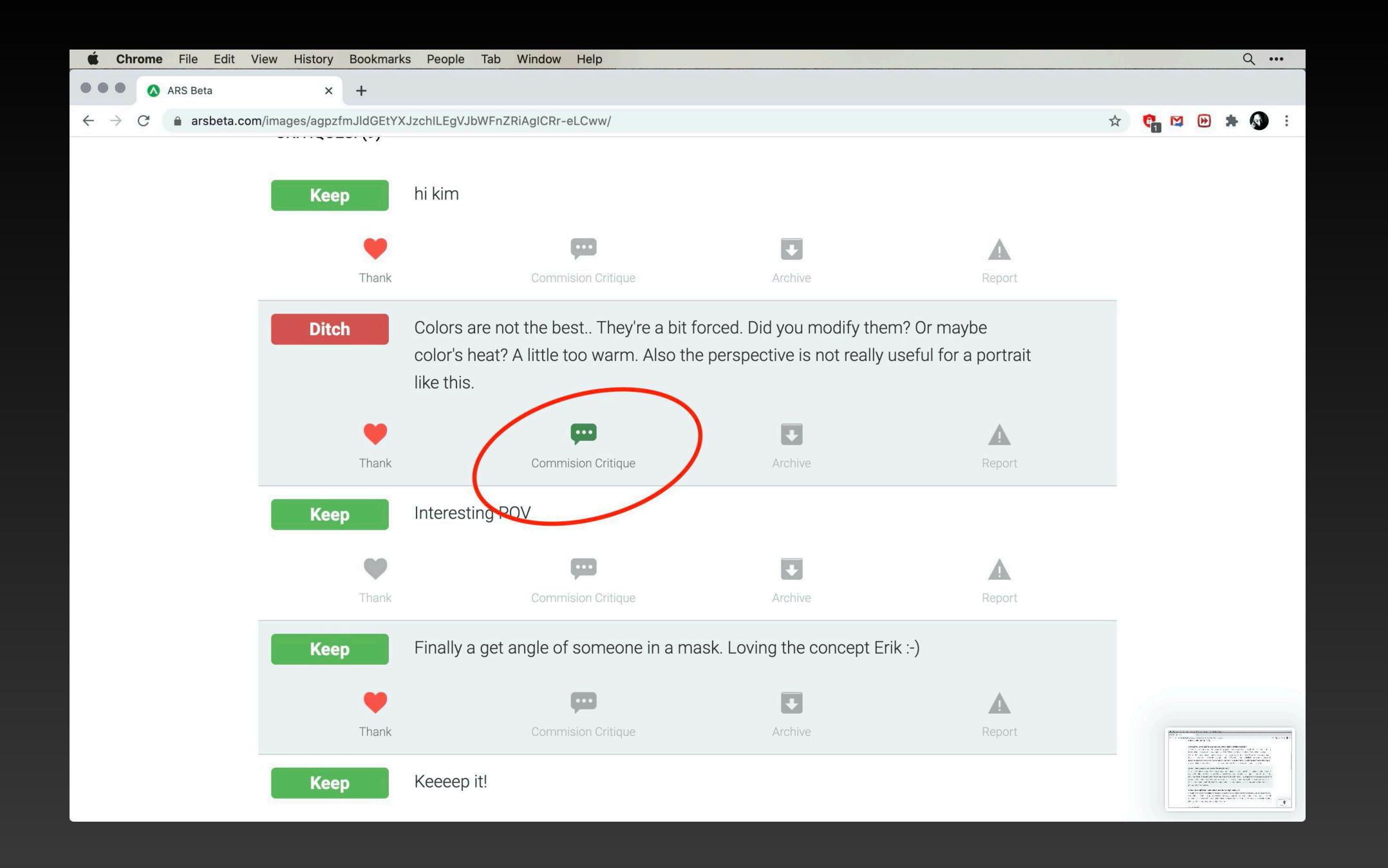
### Q. cool! could you post-process it differently for me?

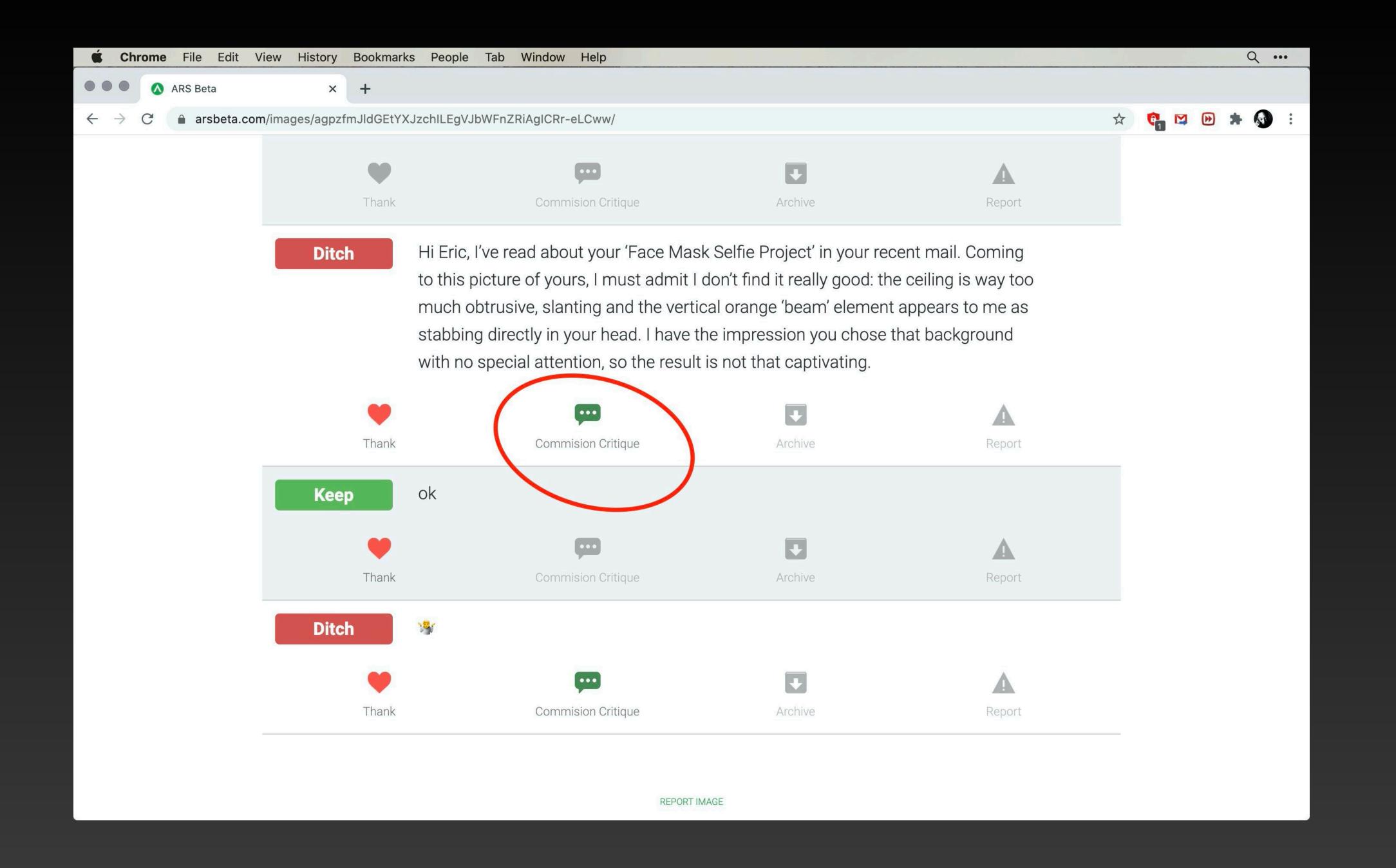
A. No! For 2 main reasons: 1. I'm not so good at that 2. Because it's your job, I think it could be useful for you to try experimenting on it. I don't know what you usually use for post-production, I suggest light room for desktop (or Gimp, which is free and less difficult than other programs in theory). For smartphone, snapseed could be the easiest and fastest option. And remember, my critic is sincere and constructive, I think receive comments like mine is more useful than "Ok", "nice", "not interesting". I assume that you, just like me, want to learn more in photography. Never give up.

## Q. love the emoji! What could make it more interesting? thank you!

A. Thanks for asking for additional feedback. The angle is playful but the choice of deep DOF indicates that you wanted to include the background, which in many cases makes for a more interesting picture than shallow DOF. But in this case, there's not enough of interest in the background, either subject matter wise or visually, to justify it being in focus and filling the majority of the frame.







# In Praise of Blogging

<b>Safari</b> File	Edit View History Bookmarks Window Help			Q
• • •		erickimphotography.com	<b>O</b>	
Me	dia Library < ERIC KIM — WordPress	ARS Beta	Posts < ERI	C KIM — WordPress +
TERIC KIM +	New			Howdy, ERIC KIM 🥻
Dashboard  Jetpack	Posts Add New  All (10,278)   Mine (10,069)   Published (8,053)   Dra	fts (2,179)   Private (46)   Trash (1)		Screen Options ▼ Help ▼  Search Posts
→ Posts	Bulk Actions V Apply All dates	All Categories   Filter	10,278 it	ems « 1 of 129 > »
All Posts	☐ Title ▲			Date
Add New Categories	Personal Motives — Draft			Last Modified 6 hours ago
Tags  Media	All is Biased.			Published 6 hours ago
	Nuance.			Published 7 hours ago
₩ WooCommerce	The Philosophy of Falsification			Published 15 hours ago
Products Analytics	How I Became So Famous			Published 15 hours ago
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<ul><li>Appearance</li><li>Plugins</li></ul>	Let Reality Mould Itself to You			Published 16 hours ago
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<ul><li>✓ AMP</li><li>✓ Print Aura API</li></ul>	Frugality is Sexy			Published 18 hours ago
■ Collapse menu	Love Others as You Would Want Others to L	ove You		Published

# What Does Success Mean to You?



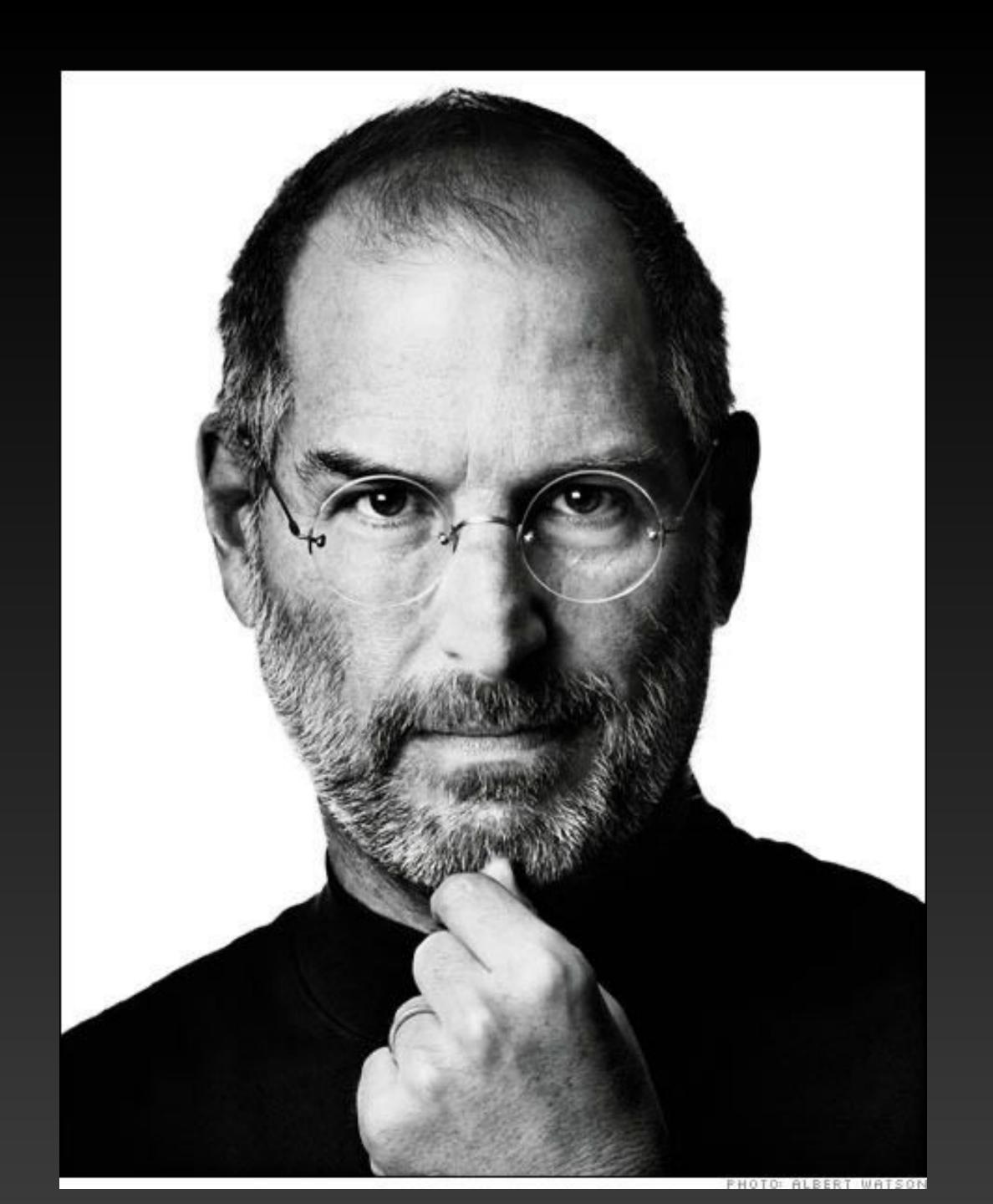
# Publish Yourself!

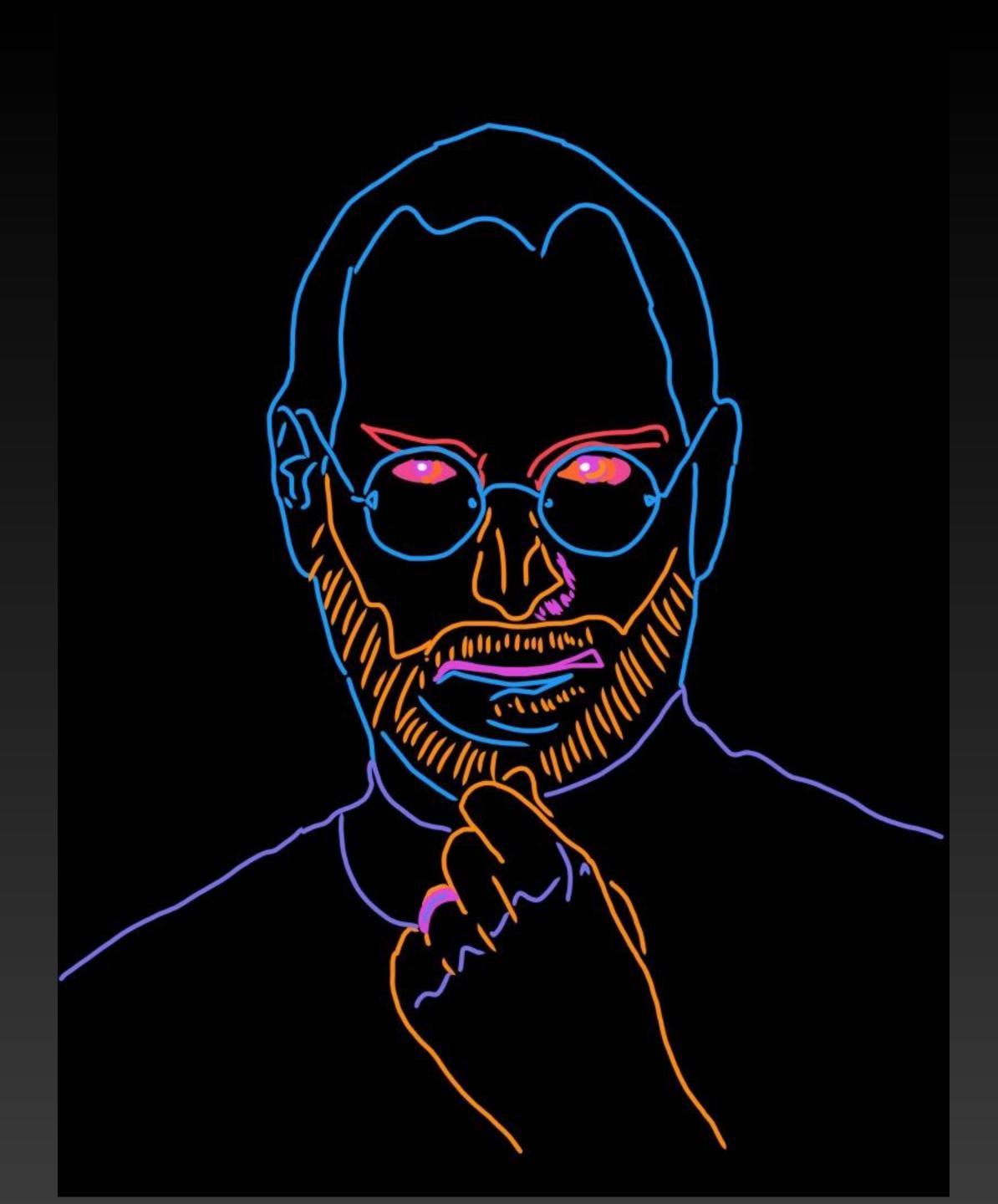
# The Future of Online Galleries?

## "Stay Hungry, Stay Foolish"

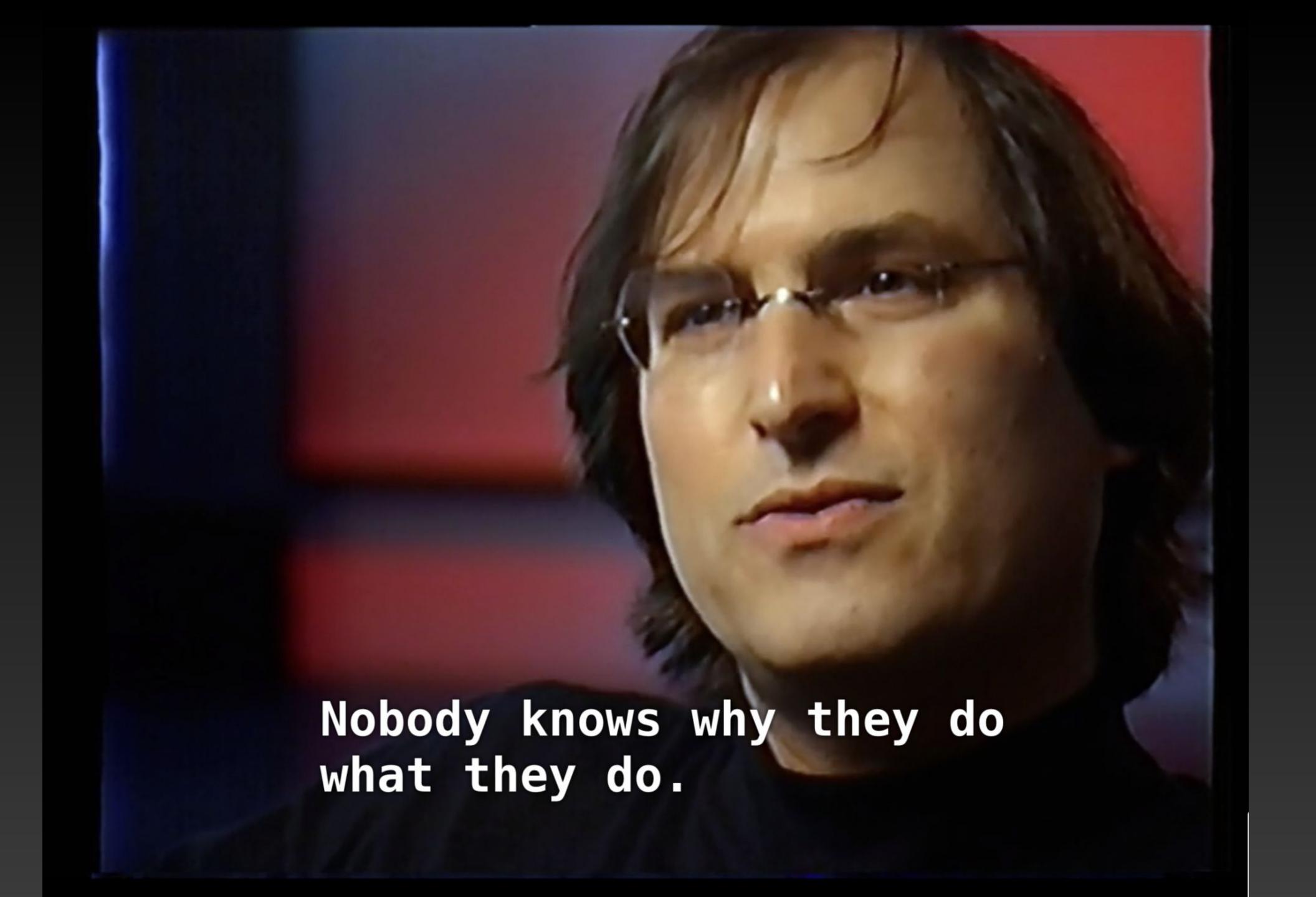


Steve Jobs // via Whole Earth Catalogue

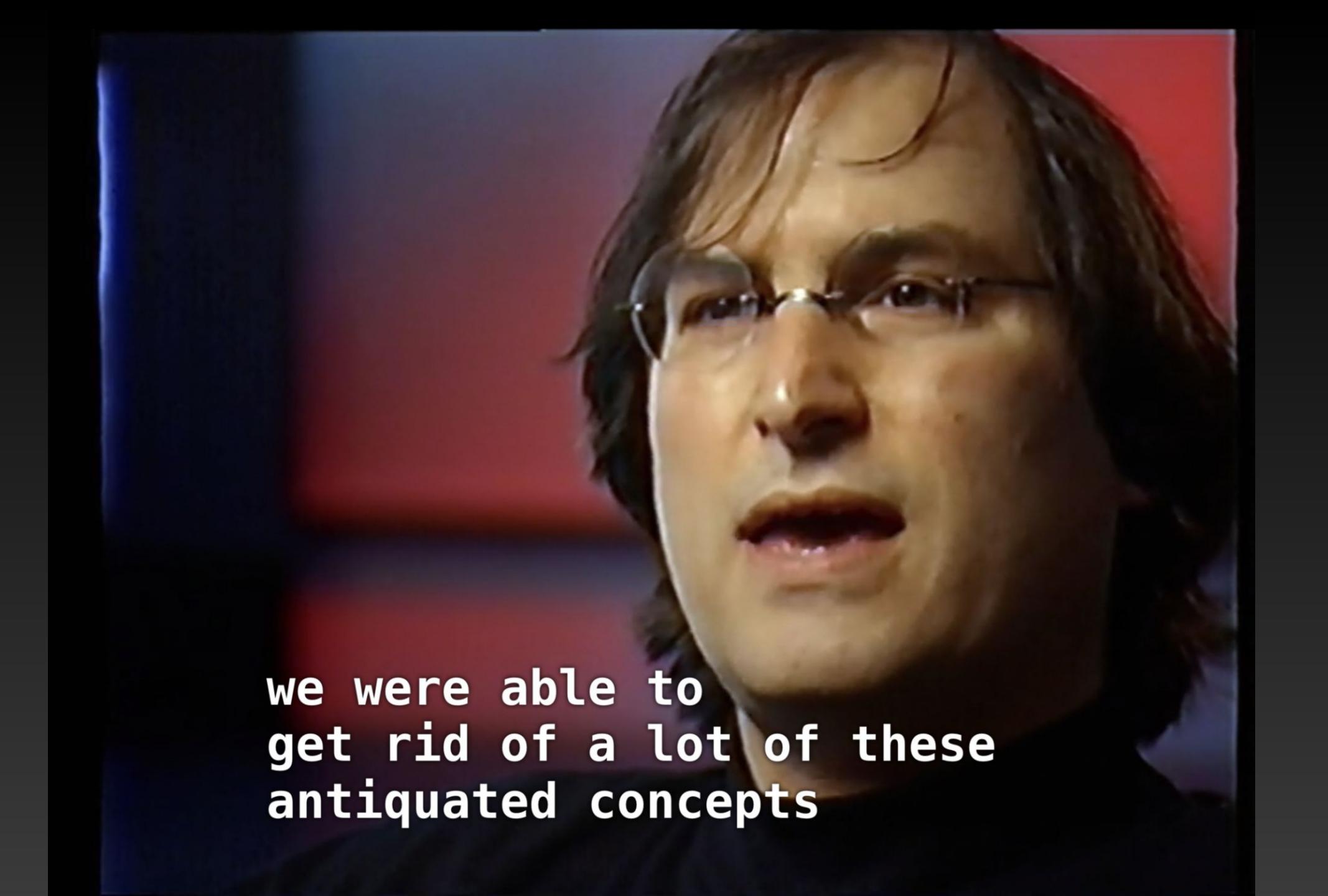




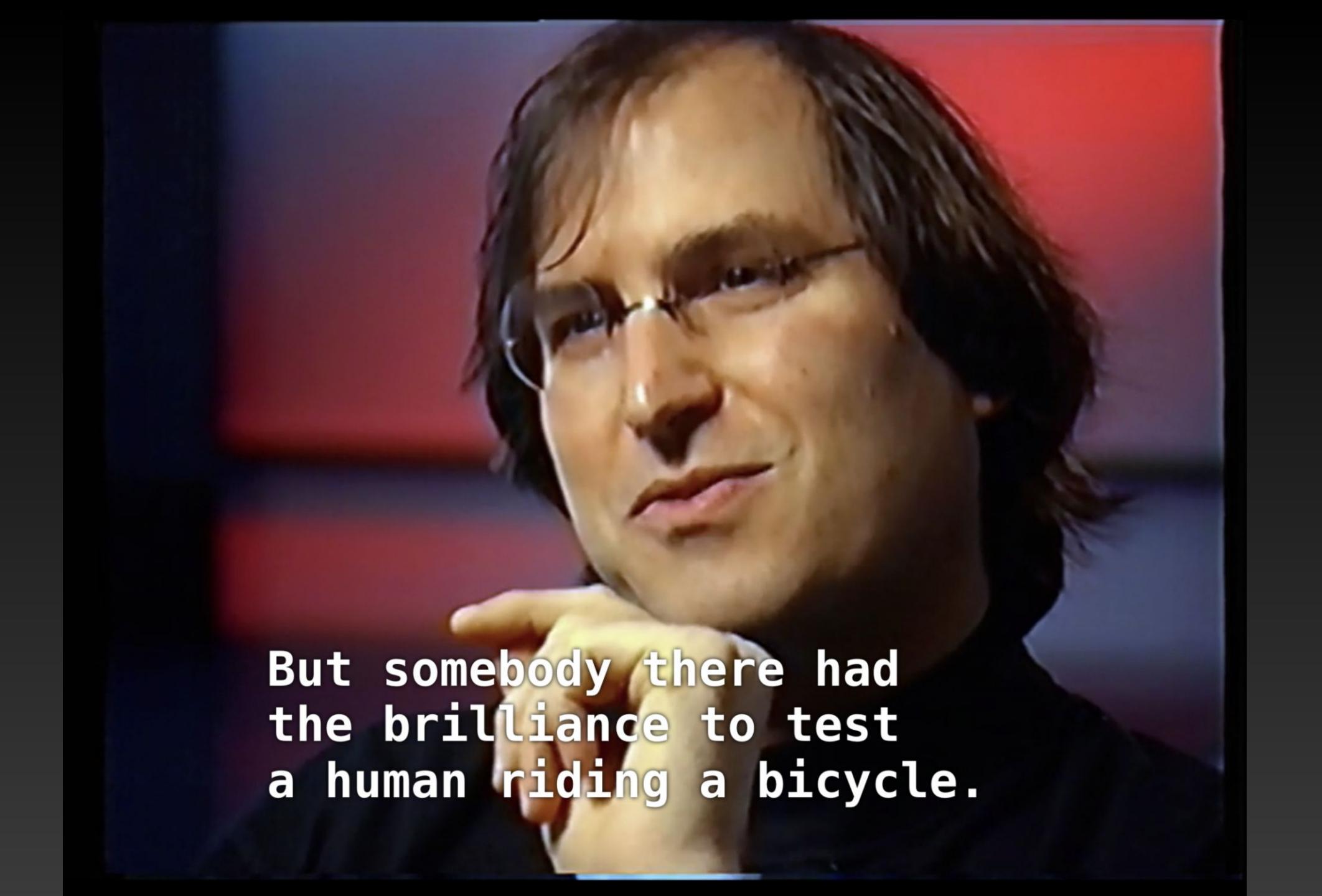
















As he said in this interview, he took the best and spread it around 'so that everybody grows up with better things'.









Ask yourself 'why?' Three times or more.. and you will achieve a deeper understanding or truth about something.